

# We transform interactions.

Between people, products, platforms and processes.



# Transforming **Ourselves**

Since 2011 we seek to connect with our customers, with their ideas and products.

We work together with the team to improve interactions between people, with talented teams with the expertise to create synergy and results.



# We have what it takes

We grew by solving technological problems and creating specialized solutions until we became strategic partners of our clients.

# These are the 3 ways we have to relate to our customers.

EVOLUTION

**EXPERIENCE** 

**STRATEGY** 

www.mobydigital.com

# **EVOLUTION**

Web, Mobile & Legacy.

Skills allows us to maintain the **legacy** of your company taking care of your business operations.

#### We speed up transformation

with specialized people in different technologies and methodologies.

### **EXPERIENCE**

Orchestration solutions & Minimum Viable Product.

# STRATEGY

Consultancy & Training.

We think, design and develop **digital products** using **methodologies** and **technologies** that lead the market.

We add value by focusing our efforts on the development of an **MVP** (Minimum Viable Product), ensuring the scope of any project.

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For those who seek an innovative **purpose**, we implement services that drives your company through the digital transformation.

We focus on the **Time to Market** and the high availability of your **platforms**.



### **EVOLUTION**



### **EXPERIENCE**



AGILE METHODOLOGY

DESIGN THINKING

O



CONTINUOUS INTEGRATION

KUBERNETES



CONTINUOUS

in

EXPERIENCE



VERSION CONTROL SYSTEM







INTERACTION DESIGN

IISO 9001 2015

PROTOTYPING

COLLABORATIVE ENVIRONMENT

UX

USER

### **STRATEGY**



WORKSHOPS

CAPACITACIONES

# **EVOLUTION**

### Agile / Monthly

Pricing is variable based on profiles and team size.

Typically 6 - 12 + month engagement 90 day minimum commitment **EXPERIENCE** 

### Plan & Prototype

Pricing is a narrow estimate range with suggested Do-Not-Exceed (DNE) amount.

Typically 6 - 12 week process

### Design + Build

Pricing is a wider estimate range with suggested Do-Not-Exceed (DNE) amount.

Typically 4 - 6 month process



# STRATEGY

### Advice & Consulting

Design Thinking and workshops. Business Analysis. On-site or Remote Process

1-5+Working Days

### **Cultural Evangelization**

Digital Transformation On-site or Remote Process

Could take a year or two.

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# We Value your time



In recent years, we understood the true meaning of a **transformation** and exposed ourselves to the **cultural and technical** challenges that organizations face on that journey.

Our purpose is to help organizations adapt their agendas and priorities, in an environment of constant change, led by the new needs and expectations of their customers.



# Our experience

Banking & Financial Retail Sports & Events Innovation Startup acceleration

#### Local or remote

Headquarters in Buenos Aires & Córdoba · Argentina Offices in Den Haag · Holanda Presence in Miami · USA















Canon

funerama



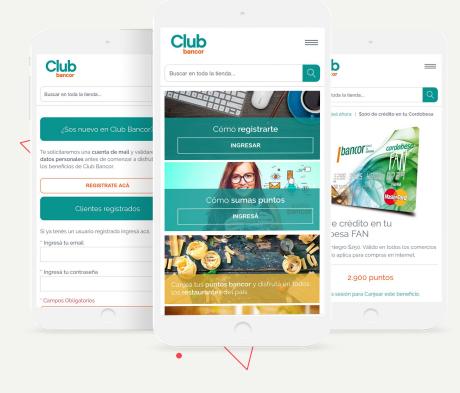


BlueDiamond

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# LOYALTY PROGRAM

### Club Bancor

ECommerce solution with tools that helped the brand to strengthen the relationship with its customers.

Marketing, email, audience segmentation for specific benefits through big data, management of current accounts and, most importantly, **integration with all transactional systems** within the bank.

bancor

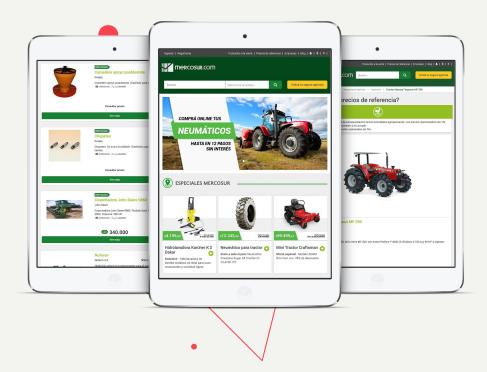
# **B2B PLATFORM**

### Funerama

Development of a B2B platform for the funeral sector in the Netherlands. Part of the product consists of a funerary **service planning tool** that helps different providers to offer their services, book for funeral places, confirm events and visualize and schedule specific dates in a calendar.







# MARKETPLACE B2B - B2C

### Mercosur.com

It is the most important online buying and selling site in the Argentine country.

In Mercosur.com producers, professionals and companies in the agricultural sector can specify the best businesses by accessing a digital market where the main brands publish their products, services and reference prices.

The marketplace with the best experience for agriculture.

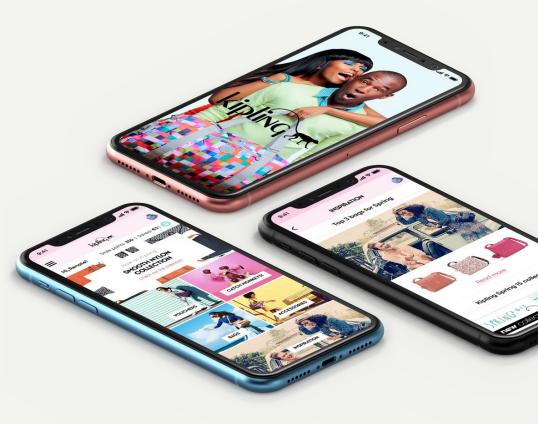


# **LOYALTY** Kipling - iOS & Android

#### Loyalty solution to improve the brand in digital channels and grow the business worldwide.

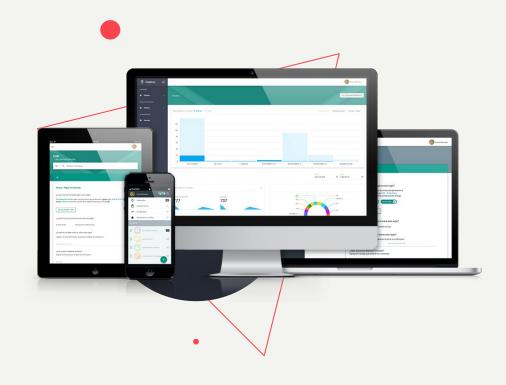
Interactive applications with an update in real time, in several languages, and implementation across the country. Exchange points and discounts on purchases in stores.

The QR code strategy, **geofencing notifications and augmented reality** make the product an innovative tool.









# OPERATIONS PERFORMANCE

Blue Diamonds, NH, Sheraton

Digital **monitoring solution and task management tool in real time.** All functionalities are based on hierarchical roles with free access to all employees in a group of services. All problems are tracked through a **business intelligence** panel on any software in the hotel industry.



BlueDiamond Resorts

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# ECOMMERCE

# Club Atlético Belgrano

**Online shopping experience** for all the fans of the club. By understanding the business objectives, we add value to the **Magento** platform. The number one tool for e-commerce solutions.





# WAS THIS HELPFUL?

Take the next step.

LET'S TALK

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